



10 ways your company will benefit with an SMA® maintenance professional on staff.

1. ENERGY SAVINGS – The SMA understands the inner working of boilers, burner controls, fittings, valves, and pumps, as well as how they connect and interrelate. SMA building engineers who can operate and maintain complex building systems are valuable assets who **SAVE YOU MONEY** by reducing operating costs.

2. TENANT RETENTION – The SMA knows how to operate and maintain reciprocation and absorption refrigeration systems to keep the proper comfort level in an office environment – so essential for tenant satisfaction! **YOU SAVE MONEY** and retain tenants in an energy-efficient and environmentally sound building.

3. REDUCED RISK – The SMA is skilled in the workings of air cleaning and water conditioning and treatment devices, along with fire protection and alarm systems. An SMA with this practical knowledge **SAVES YOU MONEY**.

4. ILLUMINATION – The SMA thoroughly understands the components of electrical systems and how to measure the electricity your building consumes. **YOU SAVE MONEY** with an SMA who can maintain electric motors and lighting fixtures to run efficiently.

5. TECHNOLOGY – The SMA is well-versed in the components of pneumatic, electric, and electronic control systems. An SMA with the valuable tools for increasing the operating effectiveness of the systems in your building **SAVES YOU MONEY**.

6. REGULATIONS – The SMA is familiar with the EPA and OSHA, which regulate environmental health and safety issues, as well as the penalties for failing to comply with the regulations. **YOU SAVE MONEY** by avoiding costly litigation for non-compliance.

7. COST CONTROL – The SMA is on the cutting edge of creating environmentally friendly buildings with the ability to develop energy management strategies for HVAC, electrical, and lighting systems. Managing energy in an efficient, cost-effective and environmentally safe way **SAVES YOU MONEY**.

8. STAFF LEADERSHIP - The SMA is a leader with people skills who can delegate, plan, and control work flow. **YOU SAVE MONEY** with an SMA building engineer who can direct and motivate your staff and relate effectively with other managers.

9. VERSATILITY – The SMA, with his understanding of building design, materials, codes, structural systems and finishes, has a working knowledge of structural items such as floors, ceilings, interior walls, and windows, along with maintenance procedures and equipment, grounds maintenance and preventive maintenance. Putting this knowledge into practice means more dollars to your company's bottom line. **YOU SAVE MONEY**.

10. THE FUTURE – Maintaining a building is no longer pushing a button or turning a valve. Continued education is essential. **YOU SAVE MONEY** with an experienced, educated SMA employed in your corporation.

The Systems Maintenance Administrator (SMA) program: your manager gets the education – you get the benefit! Call BOMA Newfoundland & Labrador today, (709)722-8765.