



10 ways your company will benefit with an FMA® facilities manager on staff.

1. ENERGY SAVINGS - The FMA understands how a building operates at peak efficiency and can implement an effective energy management program. With a working knowledge of all integrated building systems and their care and maintenance **YOU SAVE MONEY** by reducing operating costs.

2. LIFE CYCLE COST SAVINGS - The FMA is a long-range, planning strategist with a formula for getting the most value for the replace, retrofit, and maintenance dollar. With a thorough understanding of project development, codes and regulations, lighting principles, equipment, pest control and security **YOU SAVE MONEY** in the long run by not wasting dollars on short run purchases.

3. BUDGET CONTROL - The FMA manages with a finely-tuned, financial perspective. By controlling cost and tracking spending patterns **YOU SAVE MONEY**. Putting this knowledge into practice means more dollars to your company's bottom line.

4. FACILITIES STYLE AND IMAGE - The FMA understands strategic planning and facilities planning principles, corporate finance and capital investment, organizational structure, decision making methods, and information analysis. **YOU SAVE MONEY** because the FMA is skilled in creating a facilities management plan to help you succeed in today's competitive, dynamic, global business climate.

5. PROPERTY PROTECTION - The FMA recognizes potential legal problems, knows how to deal with them, and how to avoid them if possible. By tapping the FMA's working knowledge of the critical aspects of owner liability and judicial procedure, **YOU SAVE MONEY** by properly protecting your property.

6. TECHNOLOGY - The FMA has a working knowledge of the technology commonly used in facilities, as well as new technologies and enhancements. **YOU SAVE MONEY** as the FMA evaluates the bottom-line of current technological services to prepare you for the future.

7. STAFF LEADERSHIP - Being an FMA means complying with a standard code of ethics and conduct with employer, employee, vendor, and contractor. The FMA's increased knowledge and practical personnel management techniques help **YOU SAVE MONEY** by reducing turnover.

8. STABILITY - The FMA understands a property's life cycle: conceptualization, development stabilization, modernization or rehabilitation and demolition. Fundamental knowledge of structural design, property analysis, and real estate values helps the FMA to **SAVE YOU MONEY** by maximizing return on investment in each phase of the cycle.

9. PROJECT MANAGEMENT - The FMA is well-versed in proper planning, selecting a building's team, and paying attention to details that are critical to the successful execution of a facilities project. Because the FMA knows how to carefully implement projects from start to finish, **YOU SAVE MONEY**.

10. THE FUTURE - The FMA is a true "facilitator" who commands reports, arranges for system maintenance and assesses the financial impact of corporate facilities. Investing in the professional development of an FMA facilities manager with the knowledge, experience, and versatility needed to perform the job reaps big dividends for your corporation's future and **SAVES YOU MONEY**.

The Facilities Management Administrator (FMA) program: your manager gets the education-you get the benefit. Call BOMA Newfoundland & Labrador today, (709)722-8765.